



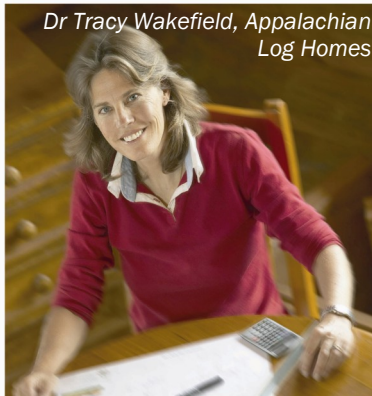
Michael Corcoran, Waterside



Arthur Illias, LendLease



David Eisenhuth, ACO Polycrete



Dr Tracy Wakefield, Appalachian Log Homes



Philippe Doneux, Acoustica



Paul Brennan, ASP Plastics

SECTION 11

TESTIMONIALS

Testimonials - Case Study

David Eisenhuth, Managing Director of ACO Polycrete discusses his company's reasons for moving to Emu Plains in 2005 and their experiences with the relocation.

What does ACO Polycrete do?

ACO Polycrete is one of Australia's largest manufacturers of grated trench drainage systems, building drainage systems, roadway gates, access manhole covers and electrical and communications pits and covers. We offer intelligent solutions for civil engineering and construction, building services and environmental technology, landscaping and sports grounds.

Where were you based before moving to Emu Plains?

Briens Road, Northmead, Sydney.

What factors did you consider when deciding where to move to?

Key considerations were where our staff were living, access to key transport routes for staff, our suppliers of raw materials and most importantly our customers, with a view to maintaining and improving our customer service levels. Other considerations were real estate costs and a very important factor – *the employment pool*.

Why did you decide that Penrith Valley was the best place for your relocation?

The property on Bathurst Road met our business objectives in both the short and long term. It allows us to meet our existing customer demands and has the size to meet longer term growth plans. Penrith City Council has been very supportive of our move and understands the flexibility requirements which help to ensure that manufacturing companies like ours are supported with relocations.

The Emu Plains site is very accessible to the M4 Motorway and satisfies our needs in the areas of staff driving to their new workplace. The site is ideally located for our staff and business needs and it is only an eight-minute walk from the Emu Plains railway station.

Has your move to Emu Plains been a positive experience?

It has been a positive experience for our company. Our short-term objective is to focus our efforts on meeting our customer's needs within Sydney, around Australia and overseas. Our staff recognise that the move is now behind us. Some are now considering moving their families to live in Penrith Valley for the lifestyle it offers.

David Eisenhuth, Managing Director
ACO Polycrete, Emu Plains NSW



Christopher Janssen
Managing Director, GPC Electronics, Penrith

“Surprisingly accessible - quality of life”

“Penrith is surprisingly accessible. As a Contract Electronics Manufacturer, GPC Electronics has to balance the requirements of having proximity to a good workforce, having efficient logistics and having the infrastructure needed to support international customers. Being in Penrith has facilitated recruiting good staff, who live in Western Sydney and would prefer to travel against peak traffic. This reduces their travel time and enhances their quality of life. The nearby Freeway means that goods can move quickly. This may be from suppliers in Sydney or overseas, or to the airport or docks to ship goods out. Making a trip to Sydney is easy, and can easily be done in less than an hour.

In 2004 GPC Electronics suffered a fire which burnt down one of its warehouses. Recovering from this quickly required the re-supply of many of the materials which were destroyed and re-planning supply to customers. It also required that a new building be set up to take over the functions of the one lost in the fire. We were contacted by Penrith Council immediately, asking what they could do to help us. Within two weeks of the fire they had given us approval to fit out and use another building.”



Paul Brennan
Managing Director, ASP Plastics, St Marys President, Western Sydney Australian Business Chamber

“Penrith LGA is an ideal place to operate a business”

“ASP Plastics has over the last 30 years grown to provide products, services and manufacturing expertise to contract custom moulding, healthcare and technology. A winner of four Western Sydney Industry Awards we believe that Penrith LGA is an ideal place to operate our business. Factors such as proximity to major roadways, easy access to customers and freight routes; diversity of the employment pool living in the area ranging from skilled production workers to degree qualified engineering and research professionals; access to the University of Western Sydney; excellent recreational facilities and an ability to acquire new land in an area for growth. ASP Plastics is quite determined to stay in the area!”



Brian Weinert
Managing Director, Fairline Corporation

“Most progressive council in NSW”

“The work the Council is doing is to be commended. I worked with Penrith City Council on Erskine Park industrial land 5 years ago and the council was very progressive. Penrith Council is in my 30 years experience in the development industry the most progressive Council in NSW.”

Arthur Ilias
Ropes Crossing Project Director, Delfin Lend Lease, St Marys

“A progressive region”

“Delfin Lend Lease's goal for the St Marys site is to create a community with a balance of social, economic and environmental outcomes that aligns with Penrith City Council's vision for the growth of the region. We are excited to be part of a progressive region that is experiencing sustainable growth supported by major infrastructure works and local employment development initiatives.”



SECTION 11

TESTIMONIALS



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